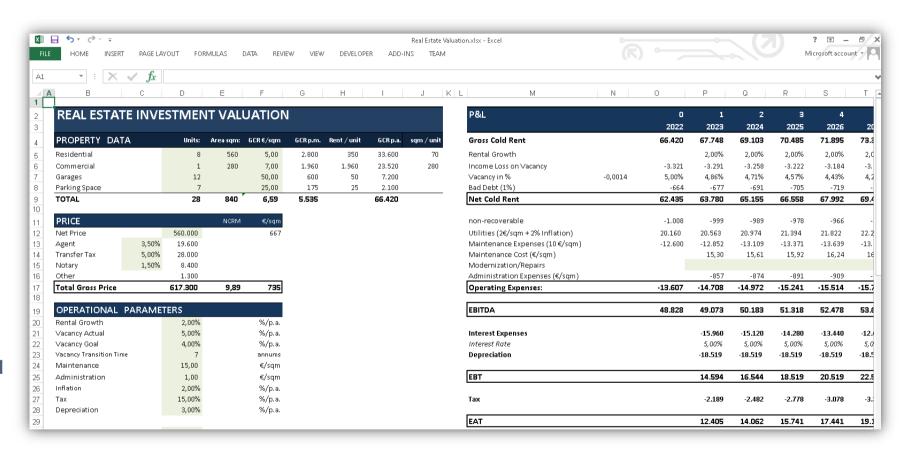


Real Estate Investment Valuation • Excel Template

- Excel Spreadsheet Template
- No added Macros
- Easy Extendable through further Modelling
- Cash Flow Model 30 annums
- Including Debt Financing
- Including Cell Names (well compatible with Scenario Designer)
- Including numerous financial estimates such as IRR



Individual Variable Control

- Change Input Variables through manual input and obtain related financial result set such as IRR
- Eventually Extend the model with new variables through additional modelling...

PROPERTY DATA		Units:	Area sqm:	GCR €/sqm	GCR p.m.	Rent / unit	GCR p.a.	sqm / unit
Residential		8	560	5,00	2.800	350	33.600	70
Commercial		1	280	7,00	1.960	1.960	23.520	280
Garages		12		50,00	600	50	7.200	
Parking Space		7		25,00	175	25	2.100	
TOTAL		28	840 '	6,59	5.535		66.420	
PRICE			NCRM	€/sqm				
Net Price		560.000		667				
Agent	3,50%	19.600						
Transfer Tax	5,00%	28.000						
Notary	1,50%	8.400						
Other		1.300						
Total Gross Price		617.300	9,89	735				
OPERATIONAL P	V D V P V E.	TEDC						
Rental Growth	ANAIVIE			04 /				
		2,00% 5,00%		%/p.a. %/p.a.				
Vacancy Actual Vacancy Goal		4,00%		%/р.а. %/р.а.				
Vacancy Goal Vacancy Transition Time		4,00%		annums				
Maintenance		15,00		€/sqm				
Administration		1,00		€/sqm €/sqm				
Inflation		2,00%		€/sqm %/p.a.				
Tax		15,00%		%/р.а. %/р.а.				
IGA		3,00%		%/р.а. %/р.а.				

Cash Flow Model 30 annums

- Profit and Loss Accounts projected over 30 annums by individual growth rates and other operational parameters.
- Estimating:
 - EBITDA, EBT, EAT
 - Net Cash Flow
 - IRR

P&L		0	1	2	3	4	5	6	7
		2022	2023	2024	2025	2026	2027	2028	2029
Gross Cold Rent		66.420	67.748	69.103	70.485	71.895	73.333	74.800	76.296
Rental Growth			2,00%	2,00%	2,00%	2,00%	2,00%	2,00%	2,00%
Income Loss on Vacancy		-3.321	-3.291	-3.258	-3.222	-3.184	-3.143	-3.099	-3.052
Vacancy in %	-0,0014	5,00%	4,86%	4,71%	4,57%	4,43%	4,29%	4,14%	4,00%
Bad Debt (1%)		-664	-677	-691	-705	-719	-733	-748	-763
Net Cold Rent		62.435	63.780	65.155	66.558	67.992	69.457	70.953	72.481
non-recoverable		-1.008	-999	-989	-978	-966	-954	-941	-926
Utilities (2€/sqm + 2% Inflation)		20,160	20.563	20.974	21,394	21,822	22,258	22,703	23.158
Maintenance Expenses (10 €/sgm)		-12.600	-12.852	-13.109	-13.371	-13.639	-13.911	-14.190	-14,473
Maintenance Cost (€/sqm)		12.000	15,30	15,61	15,92	16,24	16,56	16,89	17,23
Modernization/Repairs			20,00				20,00	20,00	,
Administration Expenses (€/sqm)			-857	-874	-891	-909	-927	-946	-965
Operating Expenses:		-13.607	-14.708	-14.972	-15.241	-15.514	-15.793	-16.076	-16.365
EBITDA		48.828	49.073	50.183	51.318	52.478	53.664	54.877	56.116
Interest Expenses			-15.960	-15.120	-14.280	-13.440	-12.600	-11.760	-10.920
Interest Rate			5,00%	5,00%	5,00%	5,00%	5,00%	5,00%	5,00%
Depreciation			-18.519	-18.519	-18.519	-18.519	-18.519	-18.519	-18.519
ЕВТ			14.594	16.544	18.519	20.519	22.545	24.598	26.677
Тах			-2.189	-2.482	-2.778	-3.078	-3.382	-3.690	-4.002
EAT			12.405	14.062	15.741	17.441	19.163	20.908	22.676

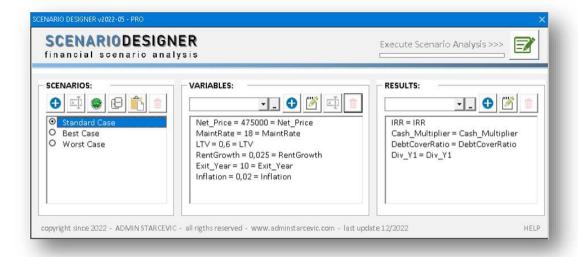
DECISION MAKING RESULTS

- To support investment decision making process estimating following results:
 - Net Cash Flow
 - Debt Service Cover Ratio
 - Asset Yield (EBITDA/Investment)
 - IRR from 30y holding period
 - IRR from Buy Out assumption
 - Cash Multiplier
 - etc.

Annual CE	Vield n a	CF m.
	<u> </u>	
14.124	5,02%	1.177
20.882	7,42%	1.740
29.456	10,47%	2.455
47.681	16,95%	3.973
9,96%		
4,72		
7,95%		
1,50		
16,42%		
3,82		
14,00		
10		
	29.456 47.681 9,96% 4,72 7,95% 1,50 16,42% 3,82 14,00	14.124 5,02% 20.882 7,42% 29.456 10,47% 47.681 16,95% 9,96% 4,72 7,95% 1,50 16,42% 3,82 14,00

SCENARIO ANALYSIS

Example generated with SCENARIO DESIGNERExcel Add In



SCENARIO TABLE							
	Standard Case	Best Case	V	Worst Case			
Net Price	475.000		450.000		510.000		
Interest Rate	3,10%		2,50%		4,50%		
Maint Rate	8,00		6,00		10,00		
Inflation	2,00%		1,00%		4,50%		
Rental Growth	2,50%		3,00%		1,00%		
Div_Y1	11,69%		14,12%		8,12%		
СМ	7,64		9,41		4,55		
IRR	16,24%		19,02%		11,00%		